



factoring strategies

Factoring Case Study

A director of a medical recruitment company in London contacted us to seek assistance in securing a new funding facility for his business. Although he already had a factoring facility in place, this agreement was due to expire and he was looking to secure a more competitive deal with higher advance rates.

We immediately contacted funders to compare similar products in the market and we were able to recommend 2 potential invoice financiers who were both willing to fund the business. A very quick response by the funders saw offers made to the business within 24 hours of enquiry and an agreement was subsequently signed a further day later.

The new facility provided greater access to cash at a very competitive rate and has allowed the business to enjoy substantial growth.

We are also now assisting the director in locating and acquiring other suitable recruitment businesses as part of the company's expansion plans.

Find out more at www.factoringstrategies.co.uk